## It pays to invest for the long term

Quilter
Financial
Planning

An expansion

measures subsequent

market performance

from the end of the

level before another

A downturn is defined

by a decline in the stock

market from its peak by

▲ A recovery is represented

contraction to when the

market reaches the level

of its previous peak again.

from the bottom of a

as the number of months

reaches the next peak

recovery until it

20% decline.

20% or more.

Recession Months

Months

Months

to June 2021

11 months

Total Return (%)

— Total market growth

Expansion, August 2020

33.3% (Total Return)

No annualized number yet,

it hasn't been a year yet.
The new recession that

started in February 2020 continues through June 2021.

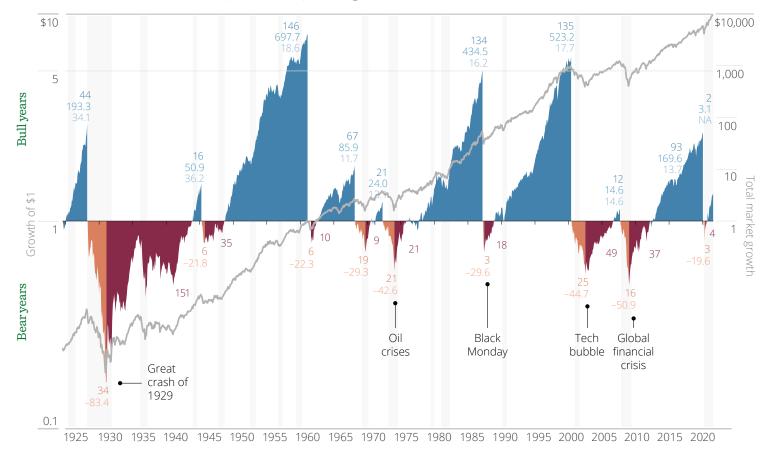
Annualized (%)

When markets are volatile, it is tempting to exit the market or switch to cash in an attempt to avoid further losses.

## U.S. market downturns, recoveries, and expansions

Though short term volatility in the markets can be disturbing, we should remember investing always involves an element of risk, which is heightened during periods of turbulence and economic uncertainty. During these times, as we've seen in previous periods of volatility, one of the most important things to do is remain focused on your long term plans.

Historically, investors who stayed true to their long term plans through periods of decline have seen their investments go on to recover and then prosper.



Past performance is not a guide to the future. The value of units may fall as well as rise.

Quilter Financial Planning, Riverside House, The Waterfront, Newcastle upon Tyne, NE15 8NY, **T**: 0191 241 0700 | **F**: 0191 241 0714 | **W**: www.quilterfinancialplanning.co.uk